

As Technical Sales Engineer Industry in our Sales Industry team in Munich you will be the first contact for inquiries from our industry customers regarding our nan positioning and sensor systems. Above all, the identification and establishment of new OEM customers is the focus of this position. You will identify the customers' needs, advise them in technical questions, develop the best solutions for them till to the completion of a contract.

Technical Sales Engineer (m/f) Industry

Your Responsibilities and Duties

- Distribution of our our nan positioning and sensor systems to new and existing clients throughout Europe
- Technical consulting of our clients, identification of their needs, development of specific solutions, preparation of an offer and contract negotiation
- Analysis and evaluation of customer requirements and needs as well as close cooperation with our R&D and Product Management departments to promote the implementation of ideas into new products
- Marketing support by attending trade shows, conferences and other marketing events
- Product demonstrations and test measurements with a focus on our sensor systems

Your Skills and Qualifications

- Completion of a university degree or engineering diploma in mechanical engineering, mechatronics, optic, physics or similar
- Relevant experience in the distribution of high-tech products preferred
- Willingness to travel regularly and excellent communication skills in English and German
- Very good negotiating and organizational skills combined with an independent, creative and result-oriented work style

What We Do Offer

- A permanent employment in Munich with attractive social benefits such as a pension allowance and a performance-based bonus as well as numerous team events
- A diversified and challenging field of responsibility, the opportunity to bring in your own ideas as well as an excellent work atmosphere at our location in Munich
- Much independence and individual responsibility within a high professional team
- Development opportunities within a technologically challenging, international, high-tech environment

If you like to face new challenges and you do think you can enrich our team with the relevant skills, we are looking forward to your application. Please send us a cover letter including your salary expectation along with your complete CV and copies of your degrees addressed to:

Victoria Dahlmeier
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